

Message Text

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12

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-07 RSC-01 /019 W

----- 121540

R 190620Z DEC 74

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 1068

INFO AMEMBASSY LAGOS

AMEMBASSY NAIROBI

AMCONSUL KADUNA

UCCLAS LUSAKA 2577

NAIROBI PLEASE PASS AGATT

E.O. 11652: N/A

TAGS: BEXP, ZA

SUBJECT: ILLINOIS STATE IOGA TRADE MISSION

1. MISSION MEMBERS EXPRESSED SATISFACTION WITH RESULTS OF THEIR TWO DAY VISIT TO LUSAKA. MAJOR OBJECTIVE OF FIRST-HAND EXAMINATION OF ZAMBIAN MARKET AND INTRODUCTION TO KEY GRZ AND PARASTATAL OFFICIALS AND LEADERS IN PRIVATE SECTOR WELL ACCOMPLISHED.

2. IN SOME CASES MEMBERS FELT PRODUCTS OFFERED WERE TOO CAPITAL INTENSIVE FOR PRESENT ZAMBIAN LGRICULTURAL REQUIREMENTS BUT THAT GOOD LONGRANGE POTENTIAL EXISTS. FOR EXAMPLE, MEMBERS DEALING IN GRAIN STORAGE/HANDLING EQUIPMENT FOUND THEIR EQUIPMENT APPLICABLE TO ONLY TEN PERCENT OF ZAMBIAN GRAIN HANDLING OPERATIONS.

3. TWO AGENCY/DISTRIBUTOR AGREEMENTS REACHED IN PRINCIPLE WITH LOCAL FIRMS, AND TWO MEMBERS REPORTED SALES MADE DURING VISIT (IRRIGATION EQUIPMENT AND SAFETY HELMETS). PROSPECTS FOR HYBRID CORN SEED AND LIVESTOCK SALES ARE

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GOOD.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LUSAKA02577
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740370-0675
From: LUSAKA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741223/aaaaatci.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 26 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 SEP 2002 by ReddocGW>; APPROVED <07 JAN 2003 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ILLINOIS STATE IOGA TRADE MISSION
TAGS: BEXP, ZA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005